

DISCOVERY + AUDIT



Cal180+550-6260.

CRATITUDE REPORT - CHECK IT OUT

Family Services: 804-556-6269 | Clothes Closet: 804-556-9282 | Contact Us

RCC GOLF TOURNAMENT - SATURDAY, JULY 18 - BENEFITING



Cover photo



WE ARE HERE

COVID-19 UPDATE - May 5, 2020



2999 River Road West | Goochland VA 23063 www.GoochlandCares.org

Call 804-556-6260

FREE Medical Care for Adults

Living In

GOOCHLAND

Special Edition/April 2020

GOOCHLAND CARES Volunteer Newsletter

Remote and Virtual Volunteers

WE MISS YOU!



Volunteers can help from a safe distance like Tracey Harbaugh handing off food to Leslie Sims. There are remote and virtual volunteer opportunities at GoochlandCares. We miss you and hope you and your families stay healthy.

Food Pantry

Over 225 families have been coming to the Food Pantry for curbside food delivery. Volunteers have been working remotely to keep the food pantry stocked by picking up food from grocery stores, conducting food drives, and packing pet food.



OPPORTUNITIES

- 1. More cohesive + modern brand identity.
 - a. Updated color palette, font, graphic treatment
 - b. Photography guidelines/usage
- 2. Redesigned marketing materials
- 3. Inspiring messaging
- 4. Templatized designs for more efficient production.
 - a. Using Constant Contact (Newsletter), Canva (social media)

BRANDING REFRESH

OUR 3 POTENTIAL DESIGN DIRECTIONS:







Restrained + Tranquil

Bright + Approachable

Graphic + Sincere

OUR 3 POTENTIAL DESIGN DIRECTIONS:







Restrained + Tranquil

Bright + Approachable

Graphic + Sincere





#1B3941

Open Sans bold

Open Sans light

-

Abcdefghijklmnopqrstuvwxyz Abcdefghijklmnopqrstuvwxyz Abcdefghijklmnopqrstuvwxyz Abcdefghijklmnopqrstuvwxyz



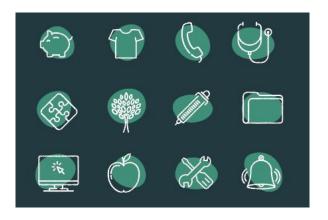












Branding Refresh | Logo





Branding Refresh | Logo Colors





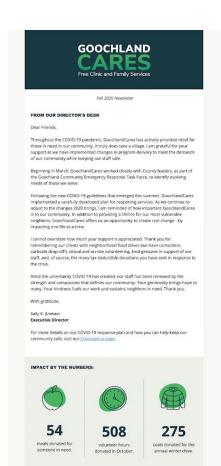






By appointment for clients only













THE WORK

Income Eligibility Sheet

Medical Outreach Materials

Social Media Branding

Newsletter

Pledge Card

THE WORK Income Eligibility Sheet

Income Eligibility Sheet | Original



Income Eligibility Sheet | Updated





Who is eligible for services?

Goochland Cares offers three levels of service. Check to see which applies to you.

Green Level

All Service

All Services Included

Elligible if:

at least 18 year old
a Goochland County resident
do **not** have health insurance
have a household income

of less than: \$25,250 - individual

\$34,480 - family of 2 \$43,440 - family of 3 \$52,400 - family of 4*

Blue Level

Non-Medical Services

Services Include:

Food Pantry
Clothes Closet
Critical Home Repair
and more

Elligible if:

at least 18 year old a Goochland County resident **do** have health insurance

have a household income of less than:

\$25,250 - individual \$34,480 - family of 2 \$43,440 - family of 3 \$52,400 - family of 4*

Orange Level

Medical Care Only

Services Include:

Wellness Visits
Check Ups
Pharmacy Services
and more

Elligible if:

at least 18 year old a Goochland County resident do **not** have health insurance have a household income of less than: \$37,470 - individual

\$50,730 - family of 2 \$63,990 - family of 3 \$77,250 - family of 4*

* For households of 5 or more contact Zita Lee at 804-556-0711 or zlee@goochlandcare.org

goochlandcares.org

THE WORK Medical Outreach Materials

Medical Outreach Materials | Original

Front

No health insurance?

Free Medical Care For Adults

804-556-6260

GOOCHLAND

Free Clinic and Family Services

2999 River Road West, Goochland, VA 23063

Back



Free Medical Care
For Uninsured Adults

call

804-556-6260

GoochlandCares 2999 River Road West Goochland, VA 23063 Non Profit Org U.S. Postage PAID Permit #264 Richmond, VA

Medical Outreach Materials | Option 01

Front Back



FREE MEDICAL ASSISTANCE IN GOOCHLAND. Goochland Cares is a free clinic that offers quality medical services & more to our Goochland neighbors-no health insurance needed. Medical check-ups Medications Wellness visits · Pharmacy services · Diagnostic testing Specialist referrals • Dental care Transportation Contact us to learn more about our services we'd be happy to speak with you! 804-556-6260
 www.goochlandcares.org/ GOOCHLAND **CARES**

Medical Outreach Materials | Option 02

Front

WE CARE ABOUT YOUR HEALTH, NOT YOUR HEALTH INSURANCE. **GOOCHLAND** CARES FREE CLINIC AND FAMILY SERVICES 804-556-6260 | www.goochlandcares.org/

Back

FREE MEDICAL ASSISTANCE IN GOOCHLAND. Goochland Cares is a free clinic that offers quality medical services & more to our Goochland neighbors-no health insurance needed. · Medical check-ups Medications · Wellness visits Pharmacy services Specialist referrals · Diagnostic testing · Dental care Transportation Contact us to learn more about our services we'd be happy to speak with you! 804-556-6260 ➤ www.goochlandcares.org/ GOOCHLAND CARES

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THE WORK Pledge Card

Pledge Card | Original

Outside



Inside

I would like to ma	have also also also
Englaced is and	check for \$ or Please charge my credit card for \$
or	
I would like to ma	
	make a monthly donation of \$ Please charge my Credit Card on
the day	
I understand monthly	charges will occur until my card expires or I contact GoochlandCares to discontinue my recurring contribution
Name on Credit Ca	ard Credit Card #
	lling Zip Code Exp. Date Signature
CVC Bit	
	Donate securely online anytime at GoochlandCares.org/donate.
lame as you prefer fo	Donate securely online anytime at GoochlandCares.org/donate.
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Pledge Card | Option 01

Outside



Inside

would like to make a one-time gift!	
Enclosed is my check for \$	or Please charge my credit card for \$
'd like to make a monthly gift!	
, ,	or Lcontact GoochlandCares to discontinue my recurring contribution.
I would like to make a monthly donation of \$	
Please charge my Credit Card on the	day of every month.
Name on Credit Card	Credit Card #
CVC Billing Zip Code Ex	sp. Date Signature
Donate securely o	niline anytime at GoochlandCares.org/donate.
Donate securely of Publication Information	
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Publication Information Name as you prefer to be published Address	niline anytime at GoschlandCares.org/donate.
Publication Information Name as you prefer to be published Address	niline anytime at GoochlandCares.org/donate. Email
Publication Information Name as you prefer to be published Address Phone My Employer	niline anytime at GoochlandCares.org/donate. Email
Publication Information Name as you prefer to be published Address	infline anytime at GoschlandCares.org/donate. Email will match my gift! In Memory of of my tribute gift.
Publication Information Name as you prefer to be published Address Phone My Employer This gift is made in Honor of	ntline anytime at GoschlandCares.org/donate. Emailwill match my gift!
Publication Information Name as you prefer to be published Address	infline anytime at GoschlandCares.org/donate. Email will match my gift! In Memory of of my tribute gift.

Pledge Card | Option 02,

Front



Back

I would like to make a one-time gift!	Pledge Receipt
☐ Please charge my credit card for \$	I promise to give Weekly Monthly Yearly I understand that this estimate may be raised or lowered at any time by contacting GoodhlandCares during our
Credit Card # CVC Billing Zip Code Exp. Date Signature THANK YOU! Donate securely online anytime at GoochlandCares.org/donate.	regular business hours. Please keep this stub as a receipt of your please

THE WORK Social Media Branding

Social Media



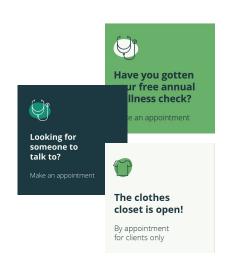


SOCIAL MEDIA PLAYBOOK

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POST TYPES

OUR 4 POST DESIGN DIRECTIONS:







Photos w/Copy

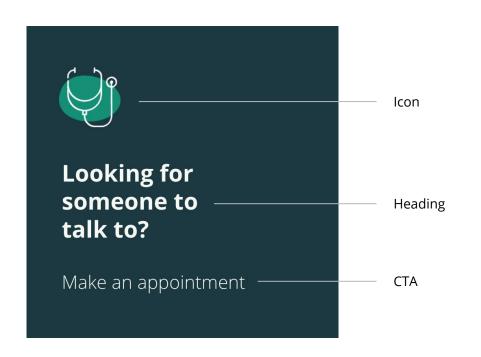


Photo Only

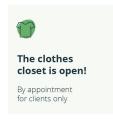


Scroll Post

COPY ONLY



Alerts
Closing Announcements
Service Reminders



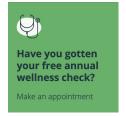


PHOTO WITH COPY



Donation Requests
Volunteer Opportunities

PHOTO ONLY



Volunteer Spotlight
SGN
Introducing Team Members

SCROLL POST WITH COPY



'What you should know' Posts

Domestic Violence unique circumstances

Minorities experience DV differently which may lead to **under-reporting.**

These circumstances can include:

Lack of minority service providers

Services not provided in their language

Legal Status in the U.S.

Fear that their experience will feed stereotypes placed on their race

CADENCE

Making sure to have a mix of colors and post types will help keep your feed engaging.



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HEADER PHOTOS

OUR 2 HEADER PHOTO DIRECTIONS:

Photos w/Copy



Photo Only



PHOTO ONLY

Photo:

Group of Volunteers

Volunteer Booth

Event Photo

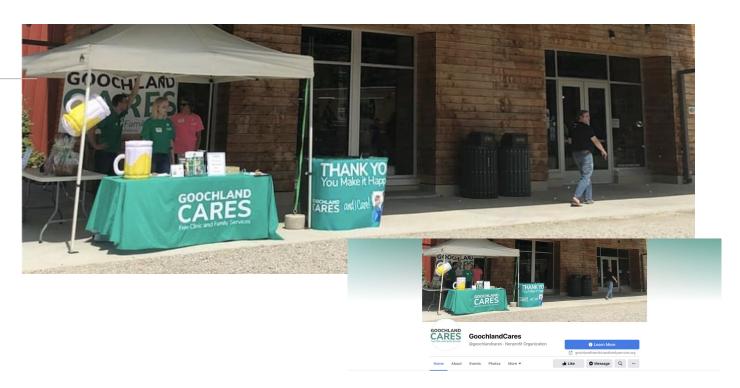
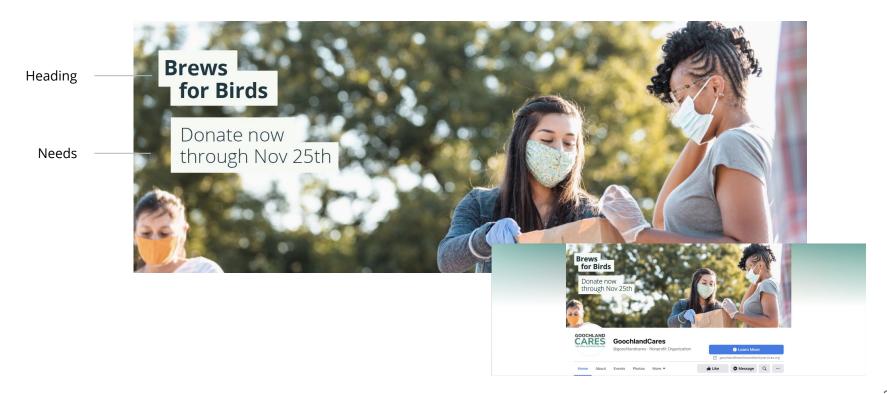


PHOTO WITH COPY



03

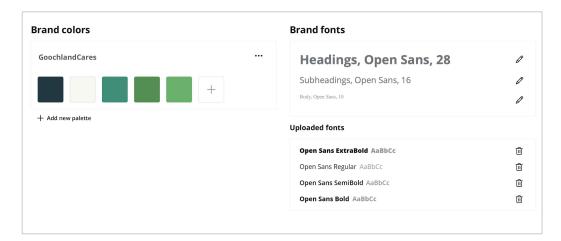
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THE BRAND BUILD

COLOR PALETTE & FONT

The brand color palette and font can be uploaded to your 'Brand Kit' on Canva.

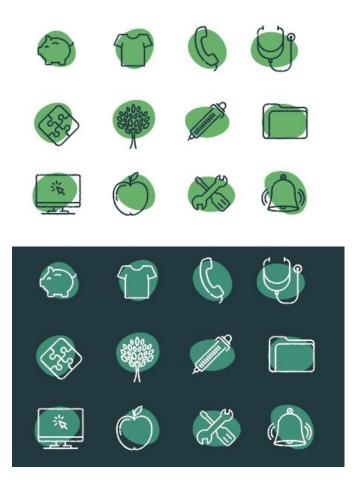




ICONOGRAPHY

The copy heavy social posts use two sets of icons: one set to be used with the dark background and one set to be used with the light background.

All of the needed iconography can be uploaded to your 'Brand Kit' in Canva.



ICON GLOSSARY



MESSAGING BEST PRACTICES

- Fill out your profile fields **completely**. Information is critical.
 - At the very minimum, your About section should include your mission, a link to your website, and a link to your donation page.
- Posting is good, engaging is better keep your posts relevant to your audience. (They'll thank you!)
- Keep posts consistent use the frameworks you have to create a uniform look and feel.
- Share stories—frame the details with a compelling narrative that's relatable and engaging.
- Strike a balance between asks and updates.
- Write like you talk avoid jargon, keep it natural.

02

THE WORK

Newsletter





In early 2021, we will begin to remove the ability to copy emails created through this Legacy editor.

- You will still be able to see reporting and access the details of emails created through this editor
- You will not be able to edit, schedule, or resend emails that have been created through this editor

Please let us know if you would like us to help you recreate these emails in our new updated editor. Click here to learn more about this new editor.





NEWSLETTER OPPORTUNITIES

1. Content

- a. Hierarchy: Determine priority for main takeaways and design to emphasize these
- b. Length and volume: More brevity and editing.
- c. Organization: Group similar content together. Create broad categories that are repeated across all the newsletters

2. Design

- a. Simplify: Use content hierarchy to determine visual hierarchy
- b. Built in Constant Contact for easy templatization.

MESSAGING BEST PRACTICES newsletter

This newsletter has a distinct emphasis on donors and creating opportunities for donations.

To this end, the stories selected should introduce readers to the topic and the focus of the piece, and then let GoochlandCares shine as the facilitator/conduit for that focus to blossom. And then, to give potential donors something to get excited about, each story should showcase some sort of tangible result.

If the whole story is too long, host it on your website -- as you've done with many of these stories -- and create a quick teaser for the newsletter following the guidelines above, and use it to make a connection without demanding as much of a commitment.

IMPACT BY THE NUMBERS

This new section can draw from any of the impressive numbers generated by GoochlandCares every month, from clinic visits to immunizations given to new doctors or services added to meals donated. It's a quick hit of data that shows your impact succinctly and gives donors a sense of where their donations are going.

MESSAGING BEST PRACTICES newsletter

Story Selection Cheat-Sheet

- 1. Introduce the FOCUS [The community member, Volunteers or Events]
- 2. Pinpoint GoochlandCares' INVOLVEMENT
- 3. Showcase any tangible RESULTS
- 4. Offer ways for donors and volunteers to SUPPORT that specific avenue [Clothes Closet, Food Pantry, Free Clinic, etc.]



















Fall 2020 Newsletter

FROM OUR DIRECTOR'S DESK

Dear Friends.

Throughout the COVID-19 pandemic, GoochlandCares has actively provided relief for those in need in our community. It truly does take a village. I am grateful for your support as we have implemented changes in program delivery to meet the demands of our community while keeping our staff safe.

Beginning in March, GoochlandCares worked closely with County leaders, as part of the Goochland Community Emergency Response Task Force, to identify evolving needs of those we serve.

Following the new COVID-19 guidelines that emerged this summer, GoochlandCares implemented a carefully developed plan for reopening services. As we continue to adjust to the changes 2020 brings, I am reminded of how important GoochlandCares is to our community. In addition to providing a lifeline for our most vulnerable neighbors, GoochlandCares offers us an opportunity to create real change - by impacting one life at-a-time.

I cannot overstate how much your support is appreciated. Thank you for remembering our clients with neighborhood food drives (we have contactless curbside drop-off(), virtual and on-site volunteering, kind gestures in support of our staff, and, of course, the many tax-deductible donations you have sent in response to the crisis.

Amid the uncertainty COVID-19 has created, our staff has been renewed by the strength and compassion that defines our community. Your generosity brings hope to many. Your kindness fuels our work and sustains neighbors in need. Thank you.

With gratitude,

Sally K. Graham **Executive Director**

For more details on our COVID-19 response plan and how you can help keep our community safe, visit our Coronavirus page.

IMPACT BY THE NUMBERS:

NEXT STEPS

- 1. Any feedback or updates
- 2. Handing over files & assets
- 3. Transition period

